## Case Study



## Arnold Clark blueprint project makes most of Marco products

Project: Renault & Dacier Dealership

Client: Arnold Clark

Product: Steel Wire Cable Tray & uPVC Trunking



Motoring giants Arnold Clark have opened the UK's largest Renault and Dacia Dealership, combined with a new corporate headquarters, opting for Marco cable containment solutions throughout.

Based in Hillington, Glasgow, the massive 15,823 sq ft showroom is likely to become a blueprint for future Renault dealerships. With the dealership forming phase one of the development, phase two saw a new corporate headquarters built, drawing together 400 employees, currently scattered around the city, providing a combination of office and showroom space.

The contract to deliver the 'Chamberlain Halls' halls of residence involves the demolition and re-building of the existing Eden Tower and the construction of a new 20-storey tower, together with three linear 'finger' buildings situated along Church Road in Edgbaston.

Contractor CBIS managed the electrical installation choosing Marco's steel wire cable tray and uPVC trunking to house the upgraded and extended electrical and cabling infrastructure.

A significant contract for Marco, deliveries to site spanned some 8 months. Area Sales Manager Katherine MacSween said: "There was a huge volume of products delivered to site due to the large scale nature of the project. This is a massive development and a big move for Arnold Clark who are not only consolidating their head office but creating the largest Renault dealership in the UK."

She added: "We're really pleased that CBIS took the decision to utilise both of our core ranges. It's good to see more and more companies recognise Marco as a single source supplier of all cable containment products. We're keen to work with contractors from the early stages of a contract to support them in making the best choice and specification for their scheme as was the case here at Arnold Clark."