Case Study



Allianz Insurance

Project – Refurbishment of Allianz Insurance

Client - Electrical Power Solutions (EPS)

Products - Steel wire cable tray



A large volume of Marco's steel wire cable tray has been installed as part of a wide scale refurbishment of insurance giant, Allianz Insurance's headquarter in Guildford.

The four-floor refurbishment of the head office building is being managed in four phases. EPS has undertaken a Lead Contractor role, delivering extensive mechanical and electrical works, reporting to principal contractor, ISG.

The established contracting firm has utilised Marco's steel wire cable tray throughout to contain the vastly improved electrical network. The building has remained in full occupation whilst the work has been carried out.

Simon Kowalski, Key Account Manager at Marco Cable Management commented: "This is a really important refurbishment programme at the headquarters of one of the UK's largest insurance providers.

"Ensuring the electrical capacity is futureproof for many years was an important part of the brief and EPS chose to utilise our products to make that achievable."



