



LUCKINS™



Product & Pricing Data For Electrical, HVAC & Plumbing Distributors

The UK's leading specialist in product and pricing data
for the MEP sectors

- Accurate, reliable and comprehensive product and price data for use at head office, at point of sale and on your website.
- The key to profitable trading and realising the benefit of your IT investment.

► Luckins Product & Price Data for Sales Order Processing & ERP Systems

Luckins data offers reliable, accurate and comprehensive catalogues of product and price data, which have been an essential part of distributors' trading systems for 50 years.

- Data sourced directly from manufacturers
- Aggregated, checked & validated
- Consistent format
- Fully indexed by manufacturer, product range & commodity
- Over 1.4 million current product lines from 750 manufacturers
- Choice of standard or bespoke database
- Weekly updates

1	2	3	4	5	6
TSI Code	Catalogue Number	Description	Price Unit	Trade 1 Price	Price Effective Date
21037191	K700VWHI	MK K700VWHI Shaver Socket 230V	1 EACH	47.150	22/03/2015
21039243	K701VWHI	MK K701VWHI Shaver Socket 230V	1 EACH	53.040	22/03/2015
21037272	K770VWHI	MK K770VWHI Socket 1G Unswitched 2A	1 EACH	13.970	17.040 22/03/2015
21037311	K771VWHI	MK K771VWHI Socket 1G Unswitched 5A	1 EACH	13.580	16.630 22/03/2015
21037337	K772VWHI	MK K772VWHI Socket 1G Unswd 3 Pin 15A	1 EACH	13.350	23.790 22/03/2015
21037340	K780VWHI	MK K780VWHI Socket 1G Unswitched 13A	1 EACH	7.100	8.720 22/03/2015
386830376	K781RED	MK K781RED Socket 2G Unsw Dual Earth 13A	1 EACH	27.300	33.540 22/03/2015
21037395	K781VWHI	MK K781VWHI Socket 2G Unsw Dual Earth 13A	1 EACH	14.940	18.370 22/03/2015
22557375	K1246D1RED	MK K1246D1RED Socket 2G RR & Plate 13A	1 EACH	43.470	49.990 22/03/2015
22558417	K1246D1VWHI	MK K1246D1VWHI Socket 2G Red Rockers 13A	1 EACH	36.740	42.250 22/03/2015
21037418	K1246VWHI	MK K1246VWHI Socket 2G Non Std 13A	1 EACH	30.480	35.050 22/03/2015
22558475	K1257D1VWHI	MK K1257D1VWHI Socket 1G Red Rooker 13A	1 EACH	19.500	22.430 22/03/2015
21037421	K1257VWHI	MK K1257VWHI Socket 1G Non Standard 13A	1 EACH	16.160	18.580 22/03/2015
21037434	K1816VWHI	MK K1816VWHI Socket 2G DP Filtered 13A	1 EACH	96.980	22/03/2015
21037447	K1826VWHI	MK K1826VWHI Socket 2G DP Spike&RFI 13A	1 EACH	122.500	22/03/2015
387936457	K2476CEVWHI	MK K2476CEVWHI Socket 2G Clean Earth 13A	1 EACH	19.590	19.590 22/03/2015
387936499	K2476D1RED	MK K2476D1RED Socket 2G DP Neon RR 13A	1 EACH	26.050	29.960 22/03/2015
387936512	K2476D1VWHI	MK K2476D1VWHI Socket 2G DP Neon RR 13A	1 EACH	24.810	28.530 22/03/2015
387936431	K2476GRA	MK K2476GRA Socket 2G SwitchedDP Neon13A	1 EACH	26.050	29.960 22/03/2015
387936444	K2476VWHI	MK K2476VWHI Socket 2G SwitchedDP Neon13A	1 EACH	23.860	27.440 22/03/2015
225598718	K2493VWHI	MK K2493VWHI Socket 1G Switched 3 Pin15A	1 EACH	37.290	42.880 22/03/2015
21037489	K2647VWHI	MK K2647VWHI Socket 2G SwitchedDP Neon13A	1 EACH	23.130	26.600 22/03/2015
383226828	K2657D1RED	MK K2657D1RED Socket 1G Dual EarthRR 13A	1 EACH	19.400	22.310 22/03/2015
387936538	K2657GRA	MK K2657GRA Socket 1G Dual Earth 13A	1 EACH	26.230	30.160 22/03/2015
21037492	K2657VWHI	MK K2657VWHI Socket 1G Dual Earth 13A	1 EACH	14.910	17.150 22/03/2015
21037502	K2737VWHI	MK K2737VWHI Socket 3G Dual Earth 13A	1 EACH	31.530	36.260 22/03/2015
400127415	K2743VWHI	MK K2743VWHI Socket 2G Swd DP USB 2A 8V	1 EACH	54.940	21/03/2014
387374734	K2746CED1RED	MK K2746CED1RED Socket 2G Clean EarthRR	1 EACH	46.440	53.410 22/03/2015
22559018	K2746CEVWHI	MK K2746CEVWHI Socket 2G Clean Earth 13A	1 EACH	22.690	26.090 22/03/2015
381774518	K2746D1RED	MK K2746D1RED Socket 2G Dual EarthRR 13A	1 EACH	16.520	19.000 22/03/2015

1. TSI Code
2. Manufacturer's catalogue number
3. Choice of product descriptions
4. Unit of Measure
5. Manufacturer's trade price(s)
6. Price effective date



Full Luckins database available for reference, pricing quotes, special back-to-back orders



User selects sub-set to update stock or trading database within ERP system.



Luckins data forms the basis of accurate quotations, orders and invoices.



► Enriched Product Data For E-Commerce Websites

Rich, accurate product data is the foundation of a successful website. Distributors' websites can be populated quickly and accurately with data pulled from LUCKINSlive. Use of the LUCKINSlive web service can significantly reduce website implementation time and ongoing content maintenance overheads.

The screenshot displays the LUCKINSlive website interface. On the left, a 'Manufacturer Logo' callout points to the Scolmore logo. Below it, a 'Product Images' callout points to a circular LED light fixture. On the right, a '360° Spin Images' callout points to a 3D product viewer of the light fixture. Below that, a 'Catalogue Pages & Technical Data Sheets' callout points to a 'Downloads' section containing a table of documents.

Date	Title	File Type	File Size
25/10/2013	General Specification		3 Mb
27/01/2015	Technical Data Sheet		907 KB

Distributors can also access LUCKINSlive directly at head office or in the branch for manufacturers' catalogue pages, technical data sheets and product images, speeding up access to information and improving customer service.

► Comparison

In-House Database Maintenance

- Data from many sources
- Data in multiple formats
- Need to chase suppliers
- Data not checked
- Data not indexed
- No single unique product code

Luckins Data

- Data from a single source
- Data in consistent format
- Data updated regularly
- Data checked & verified
- Data fully indexed for easy look-up
- Industry standard unique TSI Code

▶ System Compatibility

Luckins data can be used in conjunction with most leading specialist distributors' ERP systems and e-commerce website developers. We will work closely with system providers to provide technical guidance and sample data and ensure compatibility.



▶ TraSer

TraSer desktop price book software with a choice of electrical or mechanical (HVAC & plumbing) databases, updated weekly, and including optional Data Export, Price History, Quotation and Sage Link modules.

▶ Electronic Trading & Data Exchange

Luckins data is supplied by Trimble MEP, the UK's predominant supplier of estimating, procurement and business software which is used by the majority of medium and large electrical, HVAC and plumbing contractors in the UK. These systems benefit from extensive use of Luckins data and include facility to upload customer-specific preferential discount and net price linked to the Luckins TSI Code.

The Luckins unique item identifier, the TSI Code, is the ideal tool to synchronise sales discounts and net prices with your customers and as the basis for electronic ordering and invoicing. Using Luckins data ensures that both parties are using consistent current data, minimising errors and invoice queries as well as reducing transaction costs throughout the supply chain.



Part No	TSI Code	Description	Net Price	Expiry Date	Discount	Sales UOM
75900	399435344	PY TT1/TT270 35mm Straight Coupling			45%	1
75901	399435399	PY TT1/TT270 42mm Straight Coupling			45%	1
75902	399435409	PY TT1/TT270 54mm Straight Coupling			45%	1
75903	399435412	PY TT2/TT270G 35mmx1.1/4in Straight Conn	25.38	07-Dec-16		1
75904	399435441	PY TT2/TT270G 42mmx1.1/2in Straight Conn	36.26	07-Dec-16		1
75905	399435454	PY TT2/TT270G 54mmx2in Straight Conn	62.16	07-Dec-16		1
75906	399435483	PY TT3/TT243G 35mmx1.1/4in Str Male Conn	20.03	07-Dec-16		1
75907	399435506	PY TT3/TT243G 42mmx1.1/2in Str Male Conn	26.83	07-Dec-16		1
75908	399435519	PY TT3/TT243G 54mmx2in Str Male Conn	51.79	07-Dec-16		1
75909	399435522	PY TT6/TT243 35x15mm Male Reducer			45%	1
75910	399435577	PY TT6/TT243 35x22mm Male Reducer			45%	1
75911	399435580	PY TT6/TT243 35x28mm Male Reducer			45%	1

Using the Luckins TSI Code as the key discount data and net prices can be transferred accurately and efficiently between the distributor and contractor, and uploaded directly into the contractor's estimating or procurement system



▶ The Complete Service

For distributors with more demanding or specialised requirements, Luckins can provide a complete bespoke data management service tailored to each customer's system requirements and business needs.

Services available include:

- ▶ Bespoke data format development
- ▶ Daily updates
- ▶ Bespoke reports and data analysis
- ▶ Additional suppliers sourced and added
- ▶ Data cleansing of distributor's existing database
- ▶ Data enrichment
- ▶ Image creation including 360° spin images
- ▶ Data matching Luckins codes to distributor's existing database
- ▶ Database coding including UNSPSC, ETIM and proprietary coding systems

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